

RAMCHANDRA PATIL

Behaviour & Competency Assesment Expert with over one and half decade of practice in integrating various aspects of Human Resource Management and Business Processes leveraging on crafty tools like MBTI, FIRO-B, Strong Interest Inventory (SII), Neuro Linguistic Program (NLP) and many more.

Associated with numerous well renowned business houses like Patni Computers, Rediff.com, Nokia (R&D Division), Housing.com, Essel Infraprojects spread across varied industries and enterprise sizes.

Certified Practioner-

- MBTI, Firo-B, Strong Interest Inventory Practitioner from The Myers & Briggs Company
- Certified Trainer from National HRD Network
- Competency Mapping & It's Deployment from TV Rao Learning Systems
- Designing and Implementing Assessment Development Centers from TV Rao Learning Systems
- NLP Practitioner from American Board of Neuro-Linguistic Programming

WHO SHOULD ATTEND?

Participants working in managing projects, team leaders, HR & LnD professionals, businesses leaders, independent consultants, coaches, counsellors, other participants working in the higher middle management to senior management. Professionals who are now, or will be, deeply involved in the development of manpower dynamics strategy at the corporate, business or functional level in their organizations.

CERTIFICATION WORKSHOP IN

FIRO-B

Fundamental Interpersonal Relations
Orientation-Behavior



**Samsara Organisation Management
Consulting**

Guiding Organisations in 'Real World'

ABOUT FIRO-B



The FIRO-B® instrument is a powerful personality assessment that measures how you typically behave with other people and how you expect them to act towards you.



The insights provided by the FIRO-B® assessment can be used to improve communication, team building, development, leadership and coaching.



Learning Methodology- The program will be experiential and interactive. The tools used for learning will include individual & team activities, case studies, videos, presentations, etc..

COURSE OBJECTIVES

- Understand history and development of FIRO-B instrument
- Understand 3 key areas of interpersonal need- Inclusion, Control, Affection
- Interpretation of your own FIRO-B report (***Online FIRO-B instrument will be administered on each participant and participant will get detail interpretive report*)
- Understand different applications of FIRO-B

Samsara OMC is adept in designing and implementing Tailor-made Organisational Processes and Policies leveraging on 'Homegrown' strengths facilitating sustainable flourishing growth with minimal friction.

Offerings range from Cultural Transformation, Policy Designing & Implementation, Performance Management System, Succession Planning, Organisational Learning (Training & Development), Business & Strategic HR, Diversity & Inclusion practices, and Human Capital Profit Centre Management.

With over two decades of expertise and global exposure, leadership team is proficient in delivering astute solutions meticulously framed for attaining desired results with high spirits.